

How to get "Certified"

Meet the prerequisites.

- Applicants must be currently employed full time and have been for at least the past two years in the bearing distribution or bearing manufacturing industries.
- Applicants must successfully complete the BSA In-House Training Guide self-study course.
- Applicants must agree to the policies for the use of the CBS designation and Logo, and any other relevant policies as listed on the CBS application.
- Applicants must complete the application and pay the appropriate fee.

What does it cost?

- \$500 per employee of BSA member distributors and participating manufacturers.
- \$900 per employee of non-BSA member distributors or non-participating manufacturers who are members of ABMA.

Gain an advantage over your competition.

Certified Bearing Specialists are members of a select class of bearing professionals.

Certified Bearing Specialists are the only industry professionals with the authority to use the CBS designation on business cards and letterhead, identifying them as bearing professionals with documented expertise.

Certified Bearing Specialists receive special notice of new BSA Bearing Briefs and other

technical education and share industry expertise in Case Studies via the Certification Update delivered annually to all specialists.

Certification is valid for five years, after which time Certified Bearing Specialists must submit a \$25 renewal fee (\$50/non-members) along with documentation of their bearing expertise.

Deliver solutions.

BSA is the "must belong to organization for authorized bearing distributors."

An international service and educational organization of authorized distributors of factory-warranted ball-, roller-, and anti-friction bearings and invited manufacturers of bearings and related products, the association's mission says, "BSA is the forum to enhance networking and knowledge sharing and promote the sale of bearings through authorized distributors."

To learn more about BSA and the Certified Bearing Specialist program visit the association website at:

www.bsahome.org

or contact the BSA office at:

(630) 858-3838;

fax (630) 790-3095;

email: info@bsahome.org



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Knowledge is power.

BSA's Certified Bearing Specialist (CBS) program is the only bearing industry-specific program that identifies and quantifies the specific skill sets to certify an industry professional as a bearing specialist.

For individuals, certification delivers professional recognition for your knowledge and technical competence.

For employers, certification promotes your company's industry expertise and can differentiate your company from the competition.

For manufacturers, certification offers your employees a broader range of bearing knowledge, giving them the competitive edge in "bearing know-how."

BSA's CBS demonstrates your ability to meet growing customer demands.

Deliver solutions & gain an advantage over your competition.

Sell the right bearings, seals and accessories. Explain product lines. Diagnose problems. Prepare quotes or contracts. Recommend interchanges and substitutions. Provide technical service and customer support.

BSA's CBS program demonstrates that your bearing professionals have the knowledge to do all of these tasks and more.

The CBS curriculum was designed by bearing industry professionals and the education experts at Southern Illinois University. Every section, question and answer has been tested for its validity and contribution to the entire program. Each test is professionally administered. CBS program materials are constantly reviewed and revised to remain current with today's technologies. Ten new topics have been added since the program was introduced in 1998.

How does the CBS program work?

Applicants for the BSA Certified Bearing Specialist program are sent a printed Study Guide and sample tests. The Study Guide prepares applicants for the certification exam by leading them, step-by-step, through tasks, outcomes and review questions on a representative sample of the technical information addressed by the certification exam itself.

Applicants may work through the Study Guide individually, at their own pace, or in a group setting with a study leader. In each case, review questions at the end of each outcome help the applicants chart their progress.

Four pretests help applicants determine when they are ready to take the final test. Applicants take one pretest before they begin the program to measure their strengths and weaknesses. Applicants take a second pretest after completing the guide to see what they have learned from their study. The third and fourth pretests serve as a means of review before taking the final certification test.

Applicants register for the final test in advance, after they have completed the CBS Study Guide. The final test has 75 questions and candidates have up to 3 hours to complete it. Testing is professionally administered by the National Institute for Certification in Engineering Technologies (NICET) and offered regularly (January-March, April-June, July-September, and October-December) at well over 100 sites throughout the US. BSA also has testing arrangements with a number of colleges and universities in each Canadian province and will make arrangements with additional facilities as needed. Both US and Canadian candidates choose the most convenient test site. This allows CBS candidates to take the test with minimal associated travel and expense.

BSA's CBS program is designed for industry professionals already experienced in the business. Sales engineers, service engineers, applications engineers, field service technicians, bearing technical support specialists, inside and outside sales representatives and account managers are all eligible.

Why be certified? Because business is more than making the sale.

Certification demonstrates to your customers and competitors that you and your employees have the most current bearing industry expertise available. You can answer questions and solve problems. Identify the right bearing to meet the customer's needs, rather than too much or too little to be effective. Save time and money. Become the strategic partner your customer needs in today's bearing marketplace. Deliver value along with every product transaction.

Certification offers the in-house benefits of an outstanding industry-specific training path to meet human resource needs for company advancement and professional promotion. The CBS program can help your company meet or even establish corporate training requirements without the additional cost of developing a program. Successful certification can be an appropriate incentive for promotion within your corporate ranks and/or a salary increase. The self-study program allows you to incorporate it without the addition of training or other human resource personnel. BSA's CBS is an affordable, accessible solution to meeting your training requirements.